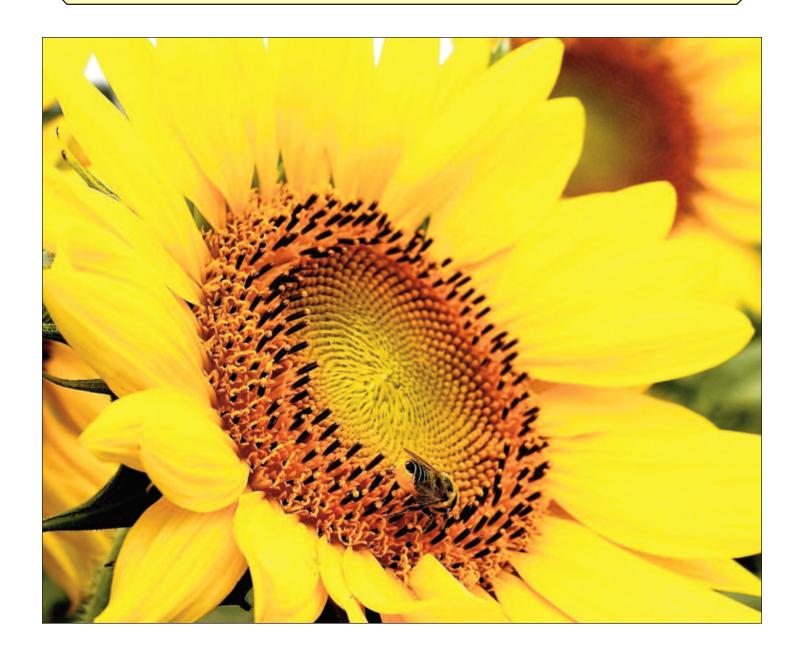
# ~ 2015 ~

# U.S. Sunflower Crop Quality Report





# Regarding the 2015 Sunflower Crop Quality Report . . .

The 2015 U.S. Sunflower Crop Quality Report, compiled by the National Sunflower Association in cooperation with the Foreign Agricultural Service, U.S. Department of Agriculture, provides an overview on the size and quality of the 2015 U.S. sunflower seed crop. It includes statistics on the marketing of the crop, as well as U.S. and world supply/ disappearance tables and information on U.S. sunflower oil.

Produced annually by the National Sunflower Association since 1981, this newest U.S. Sunflower Crop Quality Report can be found on the NSA's website. Address: www.sunflowernsa.com. Printed copies of this report can be made available by the NSA. (See NSA's contact details on page 9).

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# 2015 U.S. Sunflower Acreage & Production

nited States sunflower production totaled 2.92 billion pounds in 2015, up nearly 32% from the 2014 crop's size and almost 45% larger than the 2013 crop.

The U.S. average yield per acre — at 1,625 pounds — was nearly 11% higher than 2014's 1,469-pound average and almost 18% more than in 2013.

Planted area, at 1.86 million acres, was up almost 19% from 2014. Area harvested in 2015 was 1.8 million acres.

For the third straight year, South Dakota was the nation's leading sunflower-producing state. South Dakota producers harvested 1.23 billion pounds of sunflower in 2015, compared to about 1.07 billion pounds in North Dakota.

U.S. production of oiltype sunflower varieties in 2015, at 2.38 billion pounds, was up substantially from 2014's 1.66 billion. Harvested acreage of oil types was up almost 33% from the prior year.

At 1,579 pounds per acre, the average yield of 2015 oil sunflower fields was more than 8% above 2014's 1,460-pound level and almost 16% above 2013's 1,363-pound average yield.

The 2015 U.S. production of nonoil sunflower varieties — at just under 540.0 million pounds — was nearly 3% less than 2014's nonoil output. Average nonoil yield in 2015 — 1,865 pounds — was, however, 368 pounds above the 2014 average. Harvested nonoil acreage was 22% lower than 2014.



#### **U.S. Sunflower Production**

(1,000s of Pounds)

	2012	2013	2014	2015
Oil	2,399,910	1,646,805	1,664,090	2,383,870
Nonoil	385,785	385,920	554,960	539,860
Total	2,785,695	2,032,725	2,219,050	2,923,730

## U.S. Oil-Type Sunflower Harvested Area, By State

(1,000s of Hectares)

State	2008	2009	2010	2011	2012	2013	2014	2015
Colorado	57.9	27.5	37.2	39.3	24.7	15.8	13.0	23.1
Kansas	83.0	56.7	42.5	42.5	26.3	20.2	17.0	21.4
Minnesota	29.5	17.8	20.6	10.9	15.0	13.0	18.2	30.4
Nebraska	17.4	10.5	9.7	14.2	11.9	10.3	10.1	10.9
North Dakota	376.4	307.6	277.2	202.3	305.5	163.9	206.4	244.8
South Dakota	220.6	206.4	161.9	163.1	226.6	218.5	161.9	230.7
Texas	21.9	23.9	11.3	9.3	13.4	24.3	16.2	35.2
Other	27.9	18.6	15.1	17.6	20.8	23.6	18.3	14.6
Total	834.6	669.0	575.5	499.2	644.2	489.6	461.1	611.1

# 2015 Seed Quality/Confection Kernel Specifications

eed quality and kernel specifications of the 2015 crop were estimated from samples of oil and nonoil (confection) sunflower collected with the aid of the North Dakota Grain Inspection Service, Kansas Grain Inspection Service, Aberdeen (S.D.) Grain Inspection and several confection sunflower processing plants. The samples were drawn from sunflower loads delivered to processors, or from submitted samples taken at local grain buying facilities. The seed samples were then analyzed according to USDA Grain Inspection, Packers &

Stockyards Administration (GIPSA, formerly known as FGIS) directives. Oil content of oil-type seed samples was determined on a clean-seed basis using nuclear magnetic resonance (NMR) analysis.

Analysis of the oil-type sunflower seed samples indicated an average oil content of 42.5%, up from the 2014 average of 41.5%. Test weight averaged 31.0 pounds per bushel — up 0.9 pound from that of the 2014 samples. Foreign material, at 5.4%, was lower than the 2014 average of 5.6%. Moisture, at 8.6%, was identical to the average of the 2014 samples.

The percentage of confection (nonoil) seeds over 20/64 in size averaged 84.8% among the 2015 samples, compared to the 2014 average of 79.7%.

Foreign material in the nonoils averaged 12.8% in 2015, which was 1.2%

above the 2014 average. At 20.6 pounds per bushel, average 2015 nonoil test weight was 0.4 pound lower than that of the 2014 samples. At 9.7%, moisture was 0.4% above the 2014 nonoil crop's average.

# Product Specifications U.S. Sunflower Kernel

Origin - Sunflower hybrid seed

Flavor - Good, typical, mild, distinctive

Odor - Good, clean, fresh aroma

**Texture -** Firm, not brittle or soggy

Color - Off-white, gray

**Microbiological -** Aflatoxin: Negative Pathogens: Negative

**Chemical Additives -** No preservatives or chemical additives may be used

**Pesticide Residues -** Meets all state & federal

regulatory requirements

Fumigants - Only FDA-approved fumi

Fumigants - Only FDA-approved fumigants may be used as considered necessary. Residues may not exceed FDA approved tolerances

# Quality and type of kernel is determined with the following factors to meet specific customer needs:

Size - Defined as kernel count per oz

Foreign Material - Includes shells and unshelled seed; defined as percentage or count per unit of weight

**Moisture -** Defined as a percentage at or below 8%

**Damage -** Distinctly discolored kernel or insect damage. Each defined as a percentage

**Broken or Chip -** Any portion less than 1/2 kernel; defined as a percentage

**Sticktites -** Kernel with a piece of shell adhering; defined as count per unit of weight.

#### **Oil-Type Sunflower Seed Quality**

	Test		Foreign	
Year	Weight	Moisture	Material	Oil
	(Lbs/Bu)	(%)	(%)	(%)
2015	31.0	8.6	5.4	42.5
2014	30.1	8.6	5.6	41.5
2013	30.1	10.0	5.0	41.9
2012	30.4	9.3	5.1	41.6
2011	28.8	9.6	4.4	41.4

#### **Nonoil Sunflower Seed Quality**

Year	Test Weight	Moisture	Foreign Material	Seeds Over 20/64 Size
	(Lbs/Bu)	(%)	(%)	(%)
2015	20.6	9.7	12.8	84.8
2014	21.0	9.3	11.6	79.7
2013	22.0	11.6	7.3	85.4
2012	22.4	10.4	7.9	84.1
2011	21.2	10.6	8.7	84.3

# 2015 Oil Quality Analysis/Oil Traits & Rules

he tables below compare the oil quality and fatty acid content of representative samples of high-oleic and mid-oleic sunflower seed oil, gathered from the 2015 U.S. crop, to previous years' data on oil quality. The sunflower oil quality analysis was conducted with standard gas chromatography, basis American Oil Chemists' Society Method #Cel-62.

The 63.77% oleic average of the 2015 NuSun® (mid-oleic) samples was lower than 2014's 67.23%, and, as well, the 66.17% average of 2013.

The 2015 high-oleic seed samples averaged an oleic acid content of

84.23%. That compares to an 85.52% average of the 2014 high-oleic seed samples and 85.87% in 2013.

As is the case each year, climatic factors and timing of production contributed to the fatty acid levels of both the NuSun and high-oleic samples collected at harvest.

See general trading rules for mid-oleic and high-oleic oil, as well as product specification tables, at www.sunflowernsa.com. Click on the link "Sunflower oil," then "product specifications." For more details or questions regarding trading rules, go to the American Fats & Oils Assn., Inc., website, afoaonline.org.

#### **Sunflower Oil Quality / High Oleic**

Percent

	<b>Palmitic</b>	Stearic	Oleic	Linoleic	Linolenic
Year	16:0	18:0	18:1	18:2	18:3
2015	3.47	3.20	84.23	6.70	0.27
2014	3.62	3.09	85.52	5.38	0.30
2013	3.72	3.29	85.87	4.96	0.18
2012	3.54	3.18	84.80	6.30	0.23
2011	3.34	3.15	85.06	6.46	0.26

#### Sunflower Oil Quality / NuSun®

Percent

	<b>Palmitic</b>	Stearic	Oleic	Linoleic	Linolenic
Year	16:0	18:0	18:1	18:2	18:3
2015	4.25	3.56	63.77	26.02	0.36
2014	4.14	3.20	67.23	22.98	0.43
2013	4.41	3.72	66.17	23.44	0.28
2012	4.43	3.74	62.90	26.56	0.40
2011	4.44	3.47	62.42	27.67	0.35

#### Mid-Oleic Sunflower Oil (NuSun®): Crude

Trading Rules: Specifications from American Fats and Oils Association: Rule 14B

ITEM Flash Point (AOCS Cc 9b-56) 250°F Minimum Halphen Test Negative Saponification Value 188-194 Unsaponifiable 1.3% Maximum Free Fatty Acid (as Oleic) Basis 2.0% Maximum 3.0% Moisture & Volatile (AOCS Ca 2d-25) 0.5% Maximum Insoluble Impurities (AOCS Ca 3-46) 0.3% Maximum Color (in 5 1/4 inch cell or tube), as 2.5 Red Maximum determined under AOCS Method Cc 13b-45, Bleached (AOCS Cc 8g-52), after refining (AOCS Ca 9a-52) Linolenic acid 1.0% Maximum Oleic (as % of TFA) 55% Minimum 75% Maximum

Rule 14B -- Crude mid-oleic sunflower oil (NuSun®) shall be pure and produced only from sunflower seed of fair average quality by hydraulic, expeller, or solvent extraction process. Buyer shall receive an allowance of 0.1% of the invoice value for each 0.1% of free fatty acid in excess of 2%; fractions in proportion. (Effective 1/1/2003)

# Mid-Oleic Sunflower Oil (NuSun®): Fully Refined, Bleached & Deodorized

Trading Rules: Specifications from American Fats and Oils Association: Rule 15B

ITEM	VALUE
Free Fatty Acid (as Oleic) 0.03	5% Maximum
Moisture & Impurities (AOCS Ca 2	d-25) 0.10% Maximum
Peroxide Value	2.0 Maximum
Color (Lovibond Scale)	2.5 Red Maximum
Iodine Value	88-115.0
Oleic	55% Minimum
	75% Maximum
Flavor	Pleasing
Appearances (Waxes Not Separat	ted) Will be cloudy at
•	room temperature
Other Possible Specs:	·
Saponification Value	186-194

Saponification Value
Unsaponifiable
Specific Gravity by 20° Centigrade
Rule 15B -- Fully refined, bleached and deodorized mid-oleic sun-

flower oil (NuSun®) shall be pure mid-oleic sunflower seed oil. It shall be produced from fair average quality crude mid-oleic sunflower seed oil from which essentially all of the free fatty acids and non-oil substances have been removed by chemical treatments and by mechanical or physical separation. (Effective 1/1/2003)

# 2015 Sunflower Oil & Sunflower Meal Exports

Oil Exports - Sunflower oil is the preferred oil in most of Europe, Russia and Mexico, as well as in countries along the Mediterranean and several South American nations.

U.S. sunflower oil exporters can deliver three types of sunflower oil: NuSun<sup>®</sup>, Linoleic and High Oleic.

• **NuSun**® is a midrange oleic, 55%-75% (monounsaturated) sunflower oil. It needs no hydrogenation and has a 9% saturated fat level. NuSun® is extremely functional for frying applications and has a good balance of linoleic acid — an essential fatty acid that enhances products' taste.

- Linoleic sunflower oil has about 69% polyunsaturated fat, 20% monounsaturated fat and 11% saturated fat. Linoleic sunflower is an excellent cooking oil with a neutral taste. This enhances the taste of food rather than overpowering it.
  - High-Oleic sun-

flower oil has 80% or more oleic (monounsaturated) acid. This unique oil has many specialty applications.

#### Sun Meal Exports -

Most of U.S. sunflower meal produced is utilized within the United States as an ingredient for the domestic livestock feeding industry, although some U.S. sunflower meal is exported. Four types of sun meal, identified by their respective protein contents (28, 30, 32 and 35%), are produced in the United States.

#### **U.S. Sunflower Oil Exports**

(October-September, in Metric Tons)

Country	2011/12	2012/13	2013/14	2014/15
Australia	32	211	910	148
Canada	13,995	15,178	16,652	18,944
Costa Rica	277	413	519	191
Germany	5	2	2,000	0
Japan	999	1,106	2,575	4,384
Mexico	478	8,343	4,654	3,326
Netherlands	7	1	2,445	178
Singapore	32	312	146	33
South Korea	36	998	900	63
Taiwan	174	313	45	515
United Kingdom	0	4	4,094	0
Vietnam	377	1,029	1,390	388
Other	2,796	1,421	854	775
Total MT	19,208	29,331	37,184	28,945

#### **U.S. Sunflower Meal Exports**

(October-September, in Metric Tons)

Country	2011/12	2012/13	2013/14	2014/15
Canada	3,051	5,112	4,328	4,370
Germany	0	0	1,036	0
Israel	0	14,057	0	0
Indonesia	0	0	76	2,750
Mexico	204	18	0	0
Romania	0	0	2,012	0
Other	2	71	261	312
Total MT	3,257	19,258	7,713	7,432



# U.S. Sunflower Supply & Disappearance (in 1,000 Metric Tons, Unless Specified)

Item	<b>2010/11</b> OctSept.	2011/12	2012/13	2013/14	<b>2014/15</b> <i>Revised</i>	<b>2015/16</b> <i>Forecast</i>
NONOIL SUNFLOWER	Оси. эсри.				Revised	rorcease
Area Harvested (1,000 HA)	183	91	101	107	150	117
Area Harvested (1,000 AC)	451	224	249	264	371	289
Yield (MT/HA)	1.64	1.58	1.74	1.63	1.68	2.09
Yield (LB/AC)	1,465	1,406	1,548	1,458	1,497	1,865
Stocks, Oct. 1	18	50	28	23	31	72
Production	300	143	175	174	252	245
Seed Import	28	28	25	28	37	30
TOTAL SUPPLY	346	221	228	226	<b>320</b>	<b>346</b>
Disappearance	296	193	205	195	248	275
Ending Stocks	50	28	23	31	72	71
OIL SUNFLOWER					7	7 1
Area Harvested (1,000 HA)	576	499	644	486	461	611
Area Harvested (1,000 AC)	1,423	1,233	1,592	1,201	1,140	1,510
Yield (MT/HA)	1.63	1.57	1.69	1.53	1.64	1,510
Yield (LB/AC)	1,458	1,397	1,508	1,363	1,460	1,579
Stocks, Oct. 1	126	38	30	165	1,400	34
Production	941	782	1,089	743	755	1,082
Seed Import	15	15	25	27	23	25
TOTAL SUPPLY	1,082	835	1,144	935	<b>793</b>	1,140
Oilseed Crushed	526	355	467	470	351	525
Planting Seed, Birdfood, Domestic Use	490	420	478	420	375	450
Exports	28	29	34	30	33	30
Disappearance	1,044	804	979	920	759	1,005
Ending Stocks	38	31	165	15	34	135
SUNFLOWER OIL					3 1	133
Stocks, Oct. 1	37	25	17	19	17	20
Oil Imports	47	74	33	35	80	35
Oil Production	216	146	194	195	146	218
TOTAL SUPPLY	300	244	244	249	243	273
Domestic Oil Use	237	208	196	195	194	219
Oil Exports	38	19	29	37	29	30
Total Use	275	227	225	232	223	249
Ending Stocks	25	17	19	17	20	24
SUNFLOWER MEAL						
Stocks, Oct. 1	6	4	2	2	4	3
Production	268	181	238	240	179	268
TOTAL SUPPLY	274	185	240	242	183	271
Domestic Use	267	179	219	230	173	260
Exports	3	3	19	8	7	8
Total Use	270	182	238	238	180	268
Ending Stocks	4	3	2	4	3	3
U						

<b>World Sunflower</b>	Supp	ly & Di	sappea	rance	Oil W	Sources: orld & USDA
Item	2010/11	2011/12	2012/13	2013/14	<b>2014/15</b> <i>Revised</i>	<b>2015/16</b> <i>Forecast</i>
Area Harvested (1,000 HA) Yield (MT/HA)	23,923 1.40	25,856 1.53	25,470 1.40	25,730 1.68	24,447 1.67	24,755 1.67
SUNFLOWER SEED — Production						
Argentina	3,665	3,775	2,850	2,250	2,800	3,000
European Union	6,975	8,323	7,018	9,105	8,879	7,758
China	1,710	1,700	1,730	2,423	2,380	2,350
Russia	5,820	9,500	8,000	10,200	9,100	9,600
Ukraine	8,000	9,500	8,387	10,941	10,000	11,200
United States	1,241	925	1,264	917	1,005	1,326
India	650	620	615	580	390	360
Turkey	1,020	940	1,100	1,450	1,200	1,150
Other	4,113	4,226	4,783	5,471	4,972	4,708
TOTAL	33,572	39,509	35,747	43,337	40,726	41,452
Seed Import						
Turkey	719	844	627	581	447	400
European Union	393	291	220	329	275	290
Other	620	830	638	1,050	1,059	843
TOTAL	1,732	1,965	1,485	1,960	1,781	1,533
Seed Exports	7.0	0.2	0.5	0.0	6.0	0.0
Argentina	70	83	85	80	68	80
United States Russia	144 13	114 402	144 59	132 131	126 61	135 50
Ukraine	446	284	124	71	123	160
Other	1,083	1,097	1,128	1,536	1,394	1,107
TOTAL	1,003	1,980	1,540	1,950	1,772	1,107 1,532
Oilseed Crushed	30,034	36,145	32,355	38,360	36,234	36,850
SUNFLOWER OIL —	30,031	30,113	3 <b>2,</b> 333	30,300	30,231	30,030
Oil Opening Stocks	1,287	1,212	1,926	1,645	1,989	1,781
Oil Production	12,418	15,171	13,554	16,102	15,097	15,360
Oil Imports						
Algeria	45	229	48	306	328	330
Turkey	403	681	656	773	789	850
Egypt	315	863	643	777	295	300
European Union	883	1,046	936	1,128	882	1,170
India	776	1,151	939	1,578	1,531	1,500
Others	2,317	3,165	3,043	3,644	3,507	3,689
TOTAL	4,883	7,135	6,265	8,206	7,332	7,839
Oil Exports	902	026	612	42 F	406	F60
Argentina European Union	893 157	936 200	612 235	435 367	496 412	560 320
Russia	195	1,505	1,088	1,810	1,406	1,560
Ukraine	2,654	3,454	3,120	4,280	3,734	4,180
United States	38	19	29	37	29	30
Other	922	1,166	1,101	1,359	1,252	1,228
TOTAL	4,859	7,280	6,185	8,288	7,329	7,878
Disappearance	12,493	14,525	13,895	15,758	15,305	15,327
Ending Stocks	1,212	1,858	1,585	1,989	1,781	1,814
SUNFLOWER MEAL —						
Meal Production	14,128	16,934	15,033	17,492	16,533	16,714
Meal Imports	4,645	6,955	5,465	6,300	5,781	6,237
Meal Exports	4,703	6,980	5,450	6,360	5,528	6,194
Disappearance	14,084	16,845	15,120	17,450	16,535	16,735
Ending Stocks	408	407	318	293	243	264

## **About the National Sunflower Association**

The National Sunflower Association (NSA) is a nonprofit organization dedicated to the promotion of U.S. sunflower and its products, and to the development of sunflower markets throughout the world.

Based in the central North Dakota city of Mandan, NSA was incorporated in 1981. It is funded and governed by U.S. sunflower growers and industry representatives. Agreements with the U.S. Department of Agriculture's Foreign Agricultural Service provide funding for overseas market development programs, including this publication.

Among the many NSA programs and activities are the following:

- Developing and distributing technical literature on sunflower refining and nutrition.
- Providing technical assistance to foreign companies on oil refining and finished product manufacture; also, providing tech-

nical aid to U.S. confection sunflower customers.

- Producing and distributing a variety of literature pertaining to sunflower markets, the U.S. sunflower crop and sunflower products, including *The Sunflower* magazine, which is published six times annually
- Researching the marketplace and surveying consumer awareness of (and attitudes toward) sunflower products.
- Conducting industrial research abroad, including

confection shelf-life and other utilization studies.

• Hosting foreign marketing and technical personnel, arranging meetings with U.S. sunflower industry representatives, setting up tours of U.S. processing and research facilities, and coordinating educational seminars for the benefit of foreign visitors.

The National Sunflower Association welcomes inquiries from any foreign agencies, companies or individuals interested in U.S. sunflower.

#### **Contact:**

National Sunflower Association John Sandbakken, Executive Director *Email:* johns@sunflowernsa.com

2401 46th Ave. S.E. Suite 206 Mandan, ND 58554 *Phone*: (701) 328-5100

Website: www.sunflowernsa.com

#### **Acknowledgements:**

The NSA gratefully acknowledges the contributions of the Foreign Agricultural Service, U.S. Department of Agriculture, (www.fas.usda.gov) in the preparation of this electronic publication.

2015 U.S. Sunflower Crop Quality Report data were coordinated by John Sandbakken, National Sunflower Association.

# U.S. Sunflower Information Online

The National Sunflower Association has a wealth of U.S. sunflower information online at www.sunflowernsa.com.

This web site provides international marketing information, product specifications, and a list of sunflower product suppliers.

Click on the "Buyers and Sellers" link for a list of sunflower product suppliers and buyers.

The "Sunflower oil" link provides more detailed information on sunflower oil.

Use the "Sunflower seed/kernel" link if you require information about confection sunflower seeds and kernel.

NSA is an equal opportunity provider and employer.



2401 46th Ave. S.E., Ste. 206 Mandan, ND 58554

Phone: (701) 328-5100

Website: www.sunflowernsa.com

